

**TAMPA**

1023 S. 50th Street
Tampa, FL 33619
813-248-4971

FT. MYERS

4555 Laredo Avenue
Ft. Meyers, FL 33905
239-334-6063

POMPANO BEACH

2480 NW 16th Street
Pompano Beach, FL 33069
954-327-8808

ORLANDO

1301 Central Florida Pkwy.
Orlando, FL 32837
407-859-9160

JACKSONVILLE

14790 Old St. Augustine Rd.
Jacksonville, FL 32258
904-268-4400

TALLAHASSEE

31805 Blue Star Hwy.
Midway, FL 32343
850-574-0892

OCALA

31805 Blue Star Hwy,
Midway, FL 32343
850-574-0892

CONSTRUCTION - MATERIAL HANDLING - INDUSTRIAL MACHINERY AND SUPPLIES

www.gsequipment.net

City of Panama City
501 Harrison Avenue
Panama City, FL 32401
Attn: JW Sullivan



October 7, 2026

RE: 2027 Budget Quote - Kaiser S8 Gator Walking/Telescopic Excavator

Great Southern Equipment is pleased to present to you the following quote based on Florida Sheriffs Association Contract FSA26-EQU24.0 Item 63:

One New Kaiser Walking Excavator Model S8 GATOR Machine Includes 60” Ditching Bucket, A/C, Manufacturer’s Pre-Delivery Inspection, Delivery to Customer And all other items covered as standard	<u>Contract Price</u> \$648,890.41						
<u>Additional Options added to meet standard Florida Kaiser S8 4X4 Spec:</u>							
Central Lubrication	\$ 22,378.87						
Panolin Bio Oil	\$ 4,593.92						
Rotoline Aux. Hyd. Pump & Circuit	\$ 16,494.85						
Drain Line for Rotoline	\$ 1,437.54						
Walking Booster	\$ 8,596.14						
50” Rotary Mower	\$ 22,100.40						
36” Mulcher with Walking Foot Bracket	\$ 37,174.28						
FSA Contract Price for Machine before Additional Options:	\$739,287.54						
Target Account Discount:	(-\$68,572.54)						
Final FSA Contract Price:	\$670,715.00						
<u>Non Listed Options:</u>							
Heavy Duty Powertilt	<table><tr><td><u>List Price</u></td><td><u>Less 3%</u></td><td><u>Contract Price</u></td></tr><tr><td>\$17,071.00</td><td>(512.13)</td><td>\$ 16,558.87</td></tr></table>	<u>List Price</u>	<u>Less 3%</u>	<u>Contract Price</u>	\$17,071.00	(512.13)	\$ 16,558.87
<u>List Price</u>	<u>Less 3%</u>	<u>Contract Price</u>					
\$17,071.00	(512.13)	\$ 16,558.87					
Total FSA Contract Price for Machine including Additional Options:	\$687,274.87						

****Pricing is subject to change at any time due to tariffs, currency exchange rates or surcharges that may be implemented in the future****

Thank you for considering Great Southern Equipment, LLC. If you have any questions, please do not hesitate to call.

Best Regards,

Brian Roberson
Territory Sales Manager
850-556-2492